



Bharat ke har kone tak
LOANS DISTRIBUTOR

"PLAY TO WIN OR DON'T PLAY"



**INDIA'S FASTEST GROWING
LOAN DISTRIBUTION COMPANY**

ABOUT US

Founded in 2011, **Sai Fakira Group of Companies** has grown into India's fastest-growing loan distribution and financial services company, offering a 360-degree financial ecosystem. Our seasoned professionals, including ex-bankers and financial experts, drive innovation, efficiency, and customer-centric solutions.

With a presence in

150+
LOCATIONS

15+
STATES

we provide tailored
financial solutions to over

15,000+
SATISFIED
CLIENTS

Our Group Companies:



Sai Fakira Financial Services (ESSEFF)
Loan advisory & financial solutions.



Parker's Consulting & Ventures Pvt. Ltd.
Loan distribution & corporate financial consulting.



Fakira Financial Training Institute (FFTI)
Practical financial training & skill development.

We stand apart through transparency, innovation, and doorstep services, ensuring smooth financial assistance at the lowest possible cost.

SAI FAKIRA FINANCIAL SERVICES

📞 : +91 98252 17736, 079-4892 6785

🌐 : www.saifakira.com 🌐 : www.ftti.in 🌐 : www.parkersconsultings.com

VISION



Introducing Our “Phygital” Approach – Strengthening Trust for the Future

With over 20 years of rich experience in the financial sector, we have always believed in evolving with time. Observing the rapid growth of digital adoption in Finance industry, especially among the new generation, we recognize that the future lies in technology.

However, based on our deep industry insights, we also understand that finance is a field where physical interaction still plays a crucial role – especially when it comes to building trust, handling important documentation, and offering personalized support.

This is why we are proud to introduce ourselves as a **“Phygital”** organization – combining the strengths of **physical presence** with the **efficiency of digital processes**.

We haven't gone fully digital by choice:

- **Physical touchpoints** continue to strengthen customer confidence and relationships.
- **Digital support** ensures faster, smoother processes, without compromising trust or service quality.

This powerful Phygital approach is designed to offer the best of both worlds – enabling us to serve our modern customers, developers, and channel partners more effectively, delivering greater benefits across the board. Additionally, we are excited to announce our active participation in the real estate sector, further expanding the value we bring to our customers.

At the core of this transformation is our commitment:

To build stronger, lasting, and more satisfying relationships with every client we serve.

Welcome to a future where trust meets technology – welcome to our Phygital world!

MISSION

Our Mission: At Sai Fakira Group of Companies, we believe that finance should be more than just a transaction it should be personal, easily accessible, and designed to move at the speed of your life.

That's why **we're on a mission to build a unified financial ecosystem where brokers, partners, and customers are seamlessly connected through technology all under one roof.**

A place where trust is not just promised, but experienced.

Where one link connects all saving time, reducing stress, and unlocking smarter decisions.

we make financing simpler, faster, and more rewarding for every dream, every home, every business.

Together, we're not just shaping transactions we're shaping a more confident financial future.

Join us as we create a **new era of finance**

Our Core Values:

More Than Finance We're Your Trusted Financial Family

Here for You Like Family

At Sai Fakira Group of Companies, you're more than a client you're part of our extended family. We stand with you through every important financial step, offering genuine care, clear guidance, and steadfast support.

Your Success Is Our Success

We don't just serve you; we collaborate with you. Your dreams, challenges, and goals become our shared journey because real partnerships create lasting results.



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**WE'RE BUILT
ON THESE PILLARS**

• Integrity & Transparency

We speak the truth, always. No hidden charges, no fine-print traps – just honest advice and crystal-clear solutions you can trust.

• Personalized & People-First

Every person matters. Every need is unique. We tailor our services to fit you, not the other way around. From doorstep visits to thoughtful guidance – we're there, just like family should be.

• Tech-Driven, Human-Led

We bring you the speed of technology, powered by the warmth of real human connection. Fast approvals, seamless service – without losing the personal touch.

• Excellence Without Compromise

We don't settle for average. Our team delivers top-notch advisory and execution.

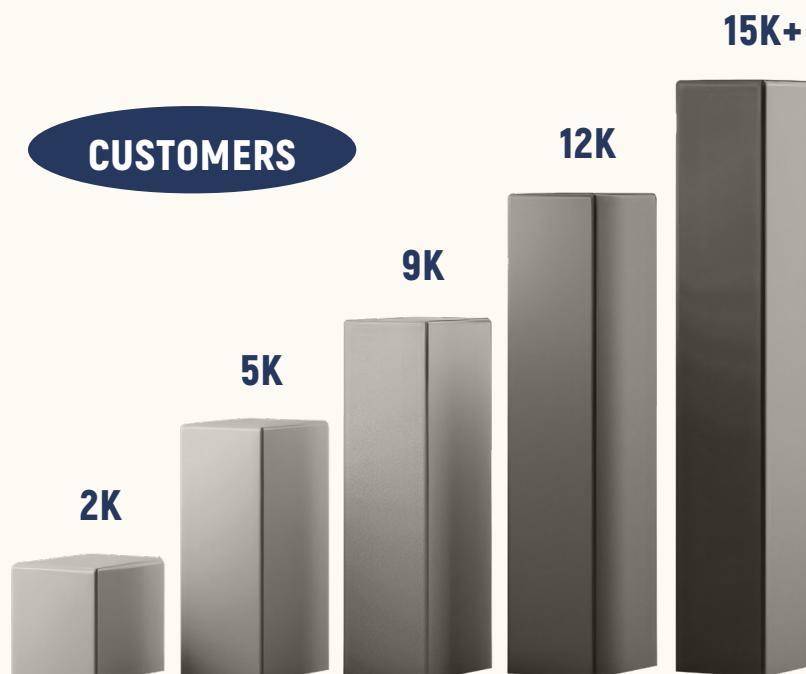
• Empowering Your Future

Whether you're self-employed, salaried, a developer, or an HNI – we're here to help you & your future generation grow, with financial tools and insights that unlock long-term success.

In a world full of transactions, we choose relationships.

In a world chasing profits, we choose people.

Because when you're with Sai Fakira, you're with family.



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Key Loan Segments



• **Home Loans** – Tailored financing options for first-time homebuyers, property investors & resale buyers. Special benefits for salaried, self-employed, and NRI customers.



• **Loan Against Property (LAP) / Mortgage Loan** – Unlock property value for **business expansion, education, medical emergencies, or personal needs** with competitive interest rates.



• **Business Loans/ Personal Loans – Unsecured funding** for MSMEs, traders, manufacturers & service providers. Salaried professionals & self-employed individuals.



• **Working Capital Loans** – Financing to manage day-to-day business expenses, including trade finance and inventory management.



• **MSME Loans**

Government-backed & private sector business loans for micro, small & medium enterprises.

Industrial Loan / Machinery Loan

Special financing for **factory setups, equipment, and heavy machinery purchases**.



Investment segment



• **Insurance**

Covering life, health, business risks & asset protection.



• **Mutual Funds & SIP Investments (NEW LAUNCH)**

Helping clients **build wealth through strategic investments** in the market.

REAL ESTATE DEVELOPER PARTNERSHIP PROGRAM

At **Sai Fakira Group**, we don't just fund projects – we fuel visions. With deep-rooted expertise, our **Special Real Estate Programme** is designed exclusively for developers seeking reliable, efficient, and smart capital solutions.

Key Developer Solutions We Offer:

★ Project Loans

Looking to fund a new residential or commercial development project, or complete an under-construction site?

We offer high-ticket project loans with competitive interest rates and comprehensive financing strategies tailored to every stage of your project's lifecycle. Our end-to-end solutions ensure a smooth transition from planning to possession. Secure funding with confidence and bring your project to life seamlessly.



★ Project Loan Takeovers – Lower Interest

Stuck with a high-interest loan on a running project? We assist with **project loan takeovers** that reduce your interest rate, improve cash flow, and help you regain financial momentum—without project delays or disruptions.

★ Inventory Funding – Unlock Capital from Unsold Units

Monetize your ready or nearly completed units without selling them. With our **Inventory Financing** options, you can mortgage 80–100% completed units to raise working capital. Ideal for **land acquisition or new project launches**, this option allows liquidity without disrupting cash flows.



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DEVELOPER PERSONAL FUNDING SOLUTIONS

We support you with personalized financing tools:

- **Lease Rental Discounting (LRD):**
- **Agri Land Funding**
- **Residential and commercial funding :** Avail high-ticket loans against your personal luxury villas, business houses, or commercial assets.
Whether you're looking to expand, reinvest, or simply streamline your cash flow – we're here to support your journey

★ **Retail Loan Tie-Ups:**

At Sai Fakira Group, we are specialize & expert in premium retail loan that benefit developers to accelerate unit sales across residential and commercial projects.

What We Offer:

★ **Exclusive Project Tie-Ups on Revenue Sharing Model**

Partner with us through structured revenue-sharing arrangements. We take complete ownership of retail loan processing from initial lead management to final disbursement.

★ **End-to-End APF Management**

We handle all necessary APF formalities with leading nationalised banks, private banks, and NBFCs, ensuring timely empanelment and faster buyer onboarding.

★ **Marketing & Promotion**

We actively promote your project across multiple social media platforms and through our vast network, ensuring maximum visibility and stronger buyer engagement.



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OUR PARTNERS

Ess Eff®
SAI FAKIRA FINANCIAL SERVICES

PARKER'S
Bharat ke har kone tak
LOANS DISTRIBUTOR



IndusInd Bank



AND MANY MORE...

SAI FAKIRA-PARKER'S

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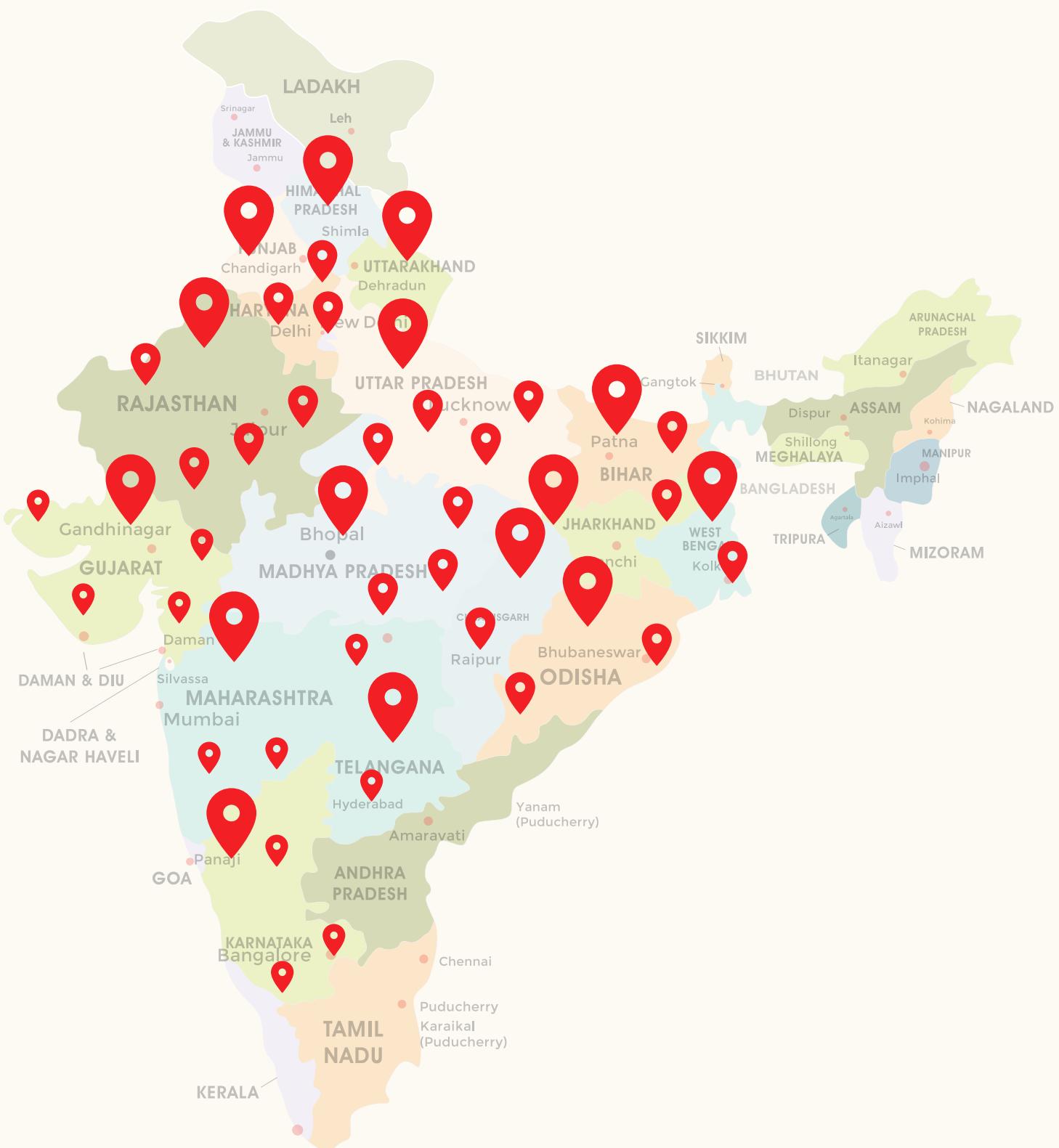
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OUR PRESENCE

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PARKER'S

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LOANS DISTRIBUTOR



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Unique Selling Proposition (USP)



• Expert Guidance

Financial advice tailored to your requirements.



• Transparent & simple Process

No hidden charges.



• Doorstep Service

Hassle-free loan processing at your convenience.



• Lowest Interest Rates

Direct partnerships ensure best rates.



• Faster Disbursement

Quick approvals & fund transfers.

GROWTH & ACHIEVEMENTS



15000+
HAPPY CLIENTS
served across India.

150+
LOCATIONS,
15+ STATES
Rapid expansion.

**EMPALELLED
WITH**
150+
BANKS & NBFCs
Unmatched
financing options.

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MULTIPLE INDUSTRY AWARDS



recognizing our excellence.

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Step 1: Consultation

Understanding the client's financial requirement.



Step 3: Loan Comparison

Selecting the best offer from **150+ Banks & NBFCs**.



Step 2: Eligibility Check

Evaluating documents, credit score & loan options.



Step 5: Loan sanction

Final verification & approval from the bank.



Step 4:

Documentation & Processing

Smooth & transparent paperwork.



Step 6: Disbursement

Loan amount transferred to the client's account.



Step 7: Post-Sanction Support

Ongoing assistance for any queries.



FOUNDERS & DIRECTORS



• **SAHDEV BHAVSAR**

Founder & Director, Sai Fakira Group of Companies

• Visionary leader with **22+ years in finance & banking**. Pioneer in loan advisory & financial distribution.



• **Hitendra Goswami**

DIRECTOR

• 24+ years in finance & banking
Expertise in Credit, Operations & Sales.



• **RAVI MANDALIYA**

DIRECTOR

21+ years in **finance & banking**
Expertise in Loans, Management & Financial Consulting.

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SENIOR LEADERSHIP TEAM



DHARMESH BHAVSAR
SR. SALES MANAGER



ROBINS KAPADIA
SR. SALES MANAGER



VINAY MISHRA
SR. SALES MANAGER



PARIN ROJASARA
SR. SALES MANAGER



AMAR DESAI
EXECUTIVE DIRECTOR



UNNATI RAVAL
HR ADMIN

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Operational Teams



PANKAJ DAVE
SALES HEAD
RESIDENT AND
COMMERCIAL PROJECTS



HARDIK BHAVSAR
ACCOUNTS



PARAG SHAH
OPERATION MANAGER
(PROJECT FUNDING)



DHAVAL KATARIYA
SALES EXECUTIVE



NIDHI TANK
DIGITAL MARKETING HEAD



SONALI POL
DIGITAL MARKETING
EXECUTIVE



DHRUVI SONI
OPERATION MANAGER
(UNSECURED VERTICAL)



ANSHUL PUROHIT
SALES EXECUTIVE



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LOANS DISTRIBUTOR

Head office:
Sai Fakira Financial Services
(Sai Fakira - Parker's)
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